# Sponsorship Document The Consulting Society at EPFL

"To get Game-Changing results, start focusing on Game-Changing thoughts."

**Robin Sharma** 



### Word from the President

Founded in 2012, The Consulting Society's (TCS's) main goal is to build a bridge between the consulting industry and the EPFL community. TCS's mission is to promote the consulting industry on the EPFL campus, encourage its 12'000 members, students and researchers to pursue a consulting career, inform them about the different possibilities in consulting and help them prepare for the recruitment process. TCS also present a range of services and facilities that would enable consulting companies to introduce and promote themselves among the EPFL community while also allowing them to organize workshops and events for students on and off campus. This is achieved by organizing various activities such as business case competitions, networking events, seminars, talks, interview preparations, workshops, etc.

As of today, TCS is the only Lausanne/EPFL-based association that directly promotes consulting-oriented jobs for students. TCS is expanding its activities, and as you may know, building bridges between the industry and the students is a goal that can not be achieved without the help from companies like yours. Sponsoring our association would not only allow us to pursue these activities but also increase your visibility in a world-class environment, helping you find your future high-end consultants.

Together with the committee, I look forward working and collaborating with your firm.

Rayan Abi Fadel

President of The Consulting Society at EPFL



# Our Objectives



Encourage students' ambitions for careers in the consulting world



Prepare them to become stronger candidates for consulting-related job interviews



Promote networking between our members, society alumni and potential employers



# By working with us, you will

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Attract new talents from EPFL campus



Increase your firm's visibility through our communication platforms (website, Facebook, LinkedIn, Instagram etc.)



Work with TCS to define tailormade quality events and let us take care of the rest





# THE PEOPLE BEHIND TCS

Our team is composed of highly-motivated, multi-cultural individuals from different backgrounds who all work to make TCS a game-changer. TCS's committee structure has two main pillars, the executive board, responsible of managing the association, and sub-teams focusing on the association's services and activities.

## Our Network



#### Social Media: Facebook, LinkedIn and Instagram

700+ followers

Events and workshops organized by your firm and by TCS are promoted on our Facebook page



#### Website

100+ unique visitors/week

Our website is our main benchmark. It presents the association and shares its activities.

Your company can promote your events and even reserve specific pages on the site (see Sponsoring Packages)



#### Mailing list

600+ members

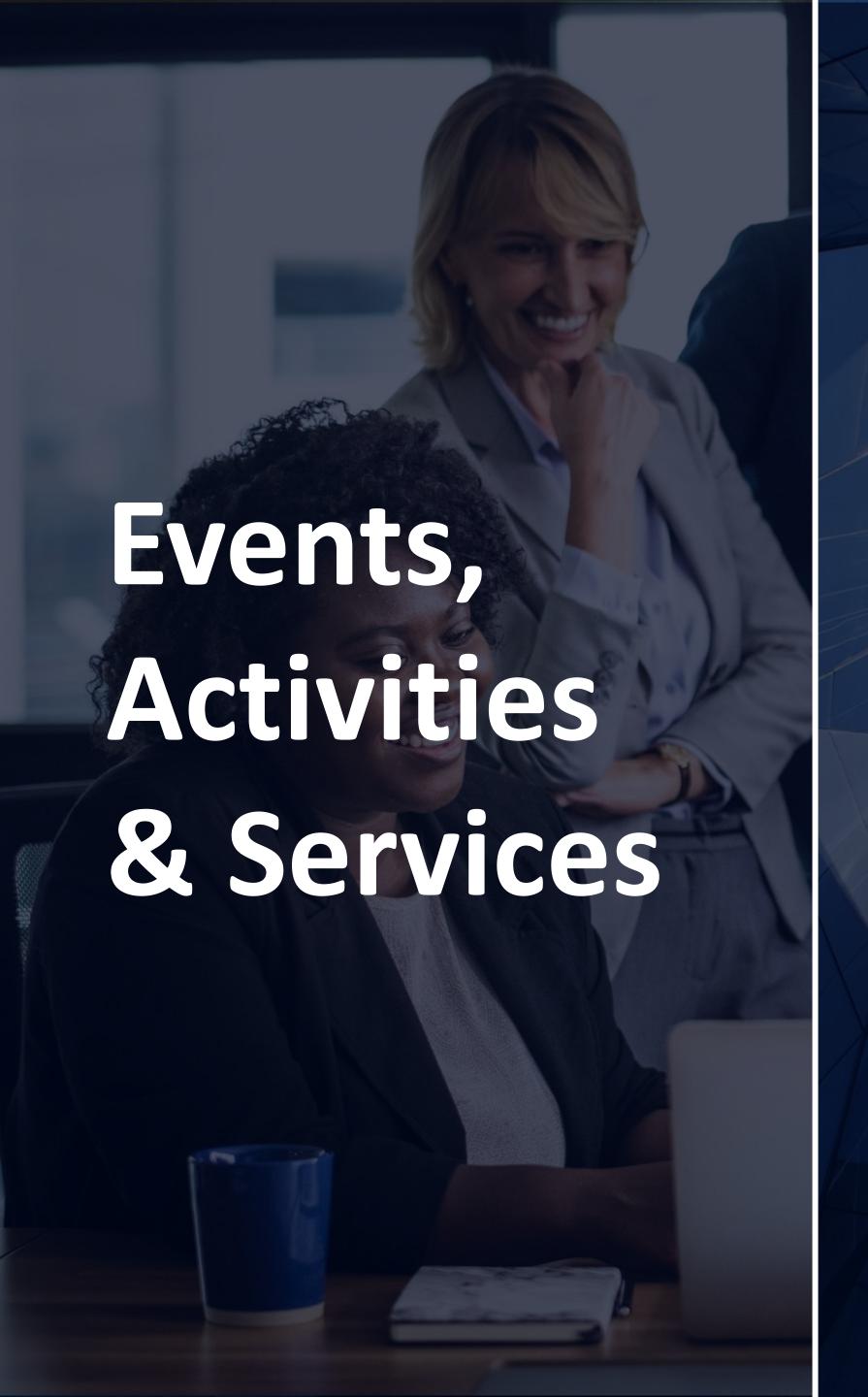
TCS benefits from a growing mailing list through which we can reach M.Sc Students and Ph.D. candidates interested by the consulting industry. Internal and external events, general information and promotions are promoted via our mailing list.



#### Campus Advertisement

12'000+ EPFL students and Collaborators

TCS also promotes the events it organized on campus using posters placed on strategic locations on campus





#### **Company events**

We organize events and workshops for consulting companies.



#### **Business Case Competition [Fall Semester]**

We organize the annual EPFL Business Case Competition.



#### **Round Table**

We organize 1+ annual Round Table to discuss management consulting/engineering subjects, and 3+ smaller Round Tables to discuss technical consulting subjects.



#### Workshops & Study groups

We organize 8+ workshops and study group per semester. They include problem solving, preparation for mock interviews, and other.



#### **Case-study nights**

We organize 6+case-study nights per semester. Cases provided are adapted to the student's profile and expectations.







#### **Career Development events**

We co-organize and promote career developments events, skill development workshops and provide needed guidelines to students.



#### **Interview Preparation Program [Spring Semester]**

We organize the Interview Preparation Program, a 9 weeks course preparing a group of 25 students to the recruitment process of consulting firms.



#### **Tools & resources**

We provide students and members with necessary resources and tools (e-book, cases study, presentations, etc.) for interview preparation.



#### It is coming

TCS is planning a range of new services and activities to be introduced in the winter semester.



### Want to work with us?

**Price List for personalized service** 



1-2 hours event\*\*

2+ hours event\*\*

#### **Promotion/Communications**

Promotion of one event on all communication platforms (Fb, LinkedIn & Instagram) + 1 repost

Yearly communication package (unlimited event promotion with 1 repost)

Yearly constant Introduction on our website

#### **Roundtables - RTs**

Roundtable participation\*

#### Participate to TCS-organized services

Participate in IPP, case-study-nights, career development events

\* online platform provided by TCS using Zoom. If the company decides to use their own platform reductions apply (consult with TCS for more information)

Price [CHF]

700.00

1250.00

200.00

700.00

500.00

0.00

0.00



<sup>\*\*</sup> apéro and/or dinner costs are excluded from the given price



# Interested in more than one service, opt for a sponsorship package

TCS propose three types of packages: Platinum, Gold and Silver. Each package is detailed in the next slide. Sponsorship packages regroup personalized services for a reduced price.

Platinum CHF 3,500/year	Gold CHF 2,500/year	Silver CHF 1000/year
	X \ \	
3	2	1
Unlimited	Unlimited	2
2	1	

<sup>\*</sup>apéro and/or dinner costs are excluded. At most 1 (2 for Platinum) half-day events [i.e. workshops/events that go on for more than 2 hours (apéro and introduction times excluded)]

**General Services** 

Logo on our website with a clear mention of sponsorship status

Number of on-campus event/workshops organized\*

Dedicated section on our website for company description

Visible sponsorship status on TCS banner during the event + Company goodies

Possibility to replace one on-campus event with a free participation to one of TCS's

Priority for consultants to participate in the Interview Preparation Program

Official Sponsor of BCC + Visible banner underlining the sponsorship +

Number of communication packages

**Business Case Competition - BCC** 

Access to filtered participant CV database

Number of reserved jury places

Acknowledgment during event

**Round Tables - RTs** 

RTs(apéro costs included)

**Career Development Events** 

Priority for co-organization of workshops

Ability to design one of the two cases

Exclusivity of sponsorship



E-CUBE



WAVESTONE







# Partners & Collaborators

**Partners** 

Career Center

Forum EPFL

AGEPOLY

SHARE

And others

EPFL









McKinsey&Company





THE BOSTON CONSULTING GROUP



- McKinsey & Co.
- **ECUBE Strategy** Consultants
- Bain & Co.

And others

#### Companies

- PricewaterCooper
- Wavestone
- Boston Consulting Group
- Visium
- Deloitte

- Accenture



